

COTY INC.
SUPPLEMENTAL SCHEDULES INCLUDING NON-GAAP FINANCIAL MEASURES

COTY INC. & SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS

(in millions, except per share data)	Year Ended June 30,			Quarter Ended June 30,		
	2019	2018	2017	2019	2018	2017
Net revenues	\$ 8,648.5	\$ 9,398.0	\$ 7,650.3	\$ 2,115.4	\$ 2,299.4	\$ 2,241.3
Cost of sales	3,306.5	3,607.8	3,028.3	799.5	896.4	875.1
<i>as % of Net revenues</i>	38.2%	38.4%	39.6%	37.8%	39.0%	39.0%
Gross profit	5,342.0	5,790.2	4,622.0	1,315.9	1,403.0	1,366.2
<i>Gross margin</i>	61.8%	61.6%	60.4%	62.2%	61.0%	61.0%
Selling, general and administrative expenses	4,563.9	5,018.1	4,040.7	1,087.1	1,256.2	1,301.3
<i>as % of Net revenues</i>	52.8%	53.4%	52.8%	51.4%	54.6%	58.1%
Amortization expense	353.5	352.8	275.1	85.8	92.2	56.1
Restructuring costs	44.2	173.2	374.8	0.5	97.6	195.8
Acquisition-related costs	—	64.2	355.4	—	0.5	80.3
Asset impairment charges	3,851.9	—	—	2,874.2	—	—
Loss (gain) on sale of brand assets	—	28.6	(3.1)	—	28.6	—
Operating (loss) income	(3,471.5)	153.3	(420.9)	(2,731.7)	(72.1)	(267.3)
<i>as % of Net revenues</i>	(40.1%)	1.6%	(5.5%)	NM	(3.1%)	(11.9%)
Interest expense, net	275.7	265.0	218.6	71.3	65.7	59.5
Loss on early extinguishment of debt	—	10.7	—	—	10.7	—
Other expense, net	30.9	30.1	18.5	5.9	17.6	13.1
Loss before income taxes	(3,778.1)	(152.5)	(658.0)	(2,808.9)	(166.1)	(339.9)
<i>as % of Net revenues</i>	(43.7%)	(1.6%)	(8.6%)	NM	(7.2%)	(15.2%)
(Benefit) provision for income taxes	(8.5)	(24.7)	(259.5)	(9.4)	4.1	(38.9)
Net loss	(3,769.6)	(127.8)	(398.5)	(2,799.5)	(170.2)	(301.0)
<i>as % of Net revenues</i>	(43.6%)	(1.4%)	(5.2%)	NM	(7.4%)	(13.4%)
Net income attributable to noncontrolling interests	2.5	2.0	15.4	(1.6)	5.0	1.2
Net income attributable to redeemable noncontrolling interests	12.1	39.0	8.3	1.5	6.1	2.6
Net loss attributable to Coty Inc.	\$(3,784.2)	\$ (168.8)	\$ (422.2)	\$(2,799.4)	\$ (181.3)	\$ (304.8)
<i>as % of Net revenues</i>	(43.8%)	(1.8%)	(5.5%)	NM	(7.9%)	(13.6%)
Net loss attributable to Coty Inc. per common share:						
Basic	\$ (5.04)	\$ (0.23)	\$ (0.66)	\$ (3.72)	\$ (0.24)	\$ (0.41)
Diluted	\$ (5.04)	\$ (0.23)	\$ (0.66)	\$ (3.72)	\$ (0.24)	\$ (0.41)
Weighted-average common shares outstanding:						
Basic	751.2	749.7	642.8	751.6	750.6	747.7
Diluted	751.2	749.7	642.8	751.6	750.6	747.7

RECONCILIATION OF REPORTED TO ADJUSTED RESULTS FOR THE CONSOLIDATED STATEMENTS OF OPERATIONS

These supplemental schedules provide adjusted Non-GAAP financial information and a quantitative reconciliation of the difference between the Non-GAAP financial measure and the financial measure calculated and reported in accordance with GAAP.

Year Ended June 30, 2019					
(in millions)	Reported (GAAP)	Adjustments ^(a)	Adjusted (Non-GAAP)	Foreign Currency Translation	Adjusted Results at Constant Currency
Net revenues	\$ 8,648.5	\$ —	\$ 8,648.5	\$ 332.8	\$ 8,981.3
Gross profit	5,342.0	9.4	5,351.4	189.0	5,540.4
<i>Gross margin</i>	61.8%		61.9%		61.7%
Operating (loss) income	(3,471.5)	4,421.2	949.7	42.6	992.3
<i>as % of Net revenues</i>	(40.1%)		11.0%		11.0%
Net (loss) income attributable to Coty Inc.	\$ (3,784.2)	4,271.8	\$ 487.6		
<i>as % of Net revenues</i>	(43.8%)		5.6%		
EPS (diluted)	\$ (5.04)		\$ 0.65		
Year Ended June 30, 2018					
(in millions)	Reported (GAAP) ^(b)	Adjustments ^{(a)(b)}	Adjusted (Non-GAAP) ^(b)		
Net revenues	\$ 9,398.0	\$ —	\$ 9,398.0		
Gross profit	5,790.2	62.8	5,853.0		
<i>Gross margin</i>	61.6%		62.3%		
Operating income (loss)	153.3	849.0	1,002.3		
<i>as % of Net revenues</i>	1.6%		10.7%		
Net (loss) income attributable to Coty Inc.	\$ (168.8)	685.1	\$ 516.3		
<i>as % of Net revenues</i>	(1.8%)		5.5%		
EPS (diluted)	\$ (0.23)		\$ 0.69		

^(a) See "Reconciliation of Reported Operating (Loss) Income to Adjusted Operated Income" and "Reconciliation of Reported Net (Loss) Income to Adjusted Net Income" for a detailed description of adjusted items.

^(b) Prior periods have been restated in accordance with the adoption of ASU No. 2017-07 as the curtailment gains and pension settlements are a non-service component of the net periodic benefit cost and have therefore been retrospectively reported outside operating income. See "Reconciliation of Reported Net (Loss) Income to Adjusted Net Income" for the description of transactions that have been retrospectively reported outside operating income.

Three Months Ended June 30, 2019					
(in millions)	Reported (GAAP)	Adjustments ^(a)	Adjusted (Non-GAAP)	Foreign Currency Translation	Adjusted Results at Constant Currency
Net revenues	\$ 2,115.4	\$ —	\$ 2,115.4	\$ 82.3	\$ 2,197.7
Gross profit	1,315.9	(2.6)	1,313.3	50.2	1,363.5
<i>Gross margin</i>	62.2%		62.1%		62.0%
Operating (loss) income	(2,731.7)	2,988.8	257.1	11.4	268.5
<i>as % of Net revenues</i>	NM		12.2%		12.2%
Net (loss) income attributable to Coty Inc.	\$ (2,799.4)	2,923.0	\$ 123.6		
<i>as % of Net revenues</i>	NM		5.8%		
EPS (diluted)	\$ (3.72)		\$ 0.16		
Three Months Ended June 30, 2018					
(in millions)	Reported (GAAP) ^(b)	Adjustments ^{(a)(b)}	Adjusted (Non-GAAP) ^(b)		
Net revenues	\$ 2,299.4	\$ —	\$ 2,299.4		
Gross profit	1,403.0	19.5	1,422.5		
<i>Gross margin</i>	61.0%		61.9%		
Operating (loss) income	(72.1)	301.6	229.5		
<i>as % of Net revenues</i>	(3.1%)		10.0%		
Net (loss) income attributable to Coty Inc.	\$ (181.3)	287.9	\$ 106.6		
<i>as % of Net revenues</i>	(7.9%)		4.6%		
EPS (diluted)	\$ (0.24)		\$ 0.14		

^(a) See "Reconciliation of Reported Operating (Loss) Income to Adjusted Operated Income" and "Reconciliation of Reported Net (Loss) Income to Adjusted Net Income" for a detailed description of adjusted items.

^(b) Prior periods have been restated in accordance with the adoption of ASU No. 2017-07 as the curtailment gains and pension settlements are a non-service component of the net periodic benefit cost and have therefore been retrospectively reported outside operating income. See "Reconciliation of Reported Net (Loss) Income to Adjusted Net Income" for the description of transactions that have been retrospectively reported outside operating income.

RECONCILIATION OF REPORTED OPERATING (LOSS) INCOME TO ADJUSTED OPERATING INCOME

(in millions)	Three Months Ended June 30,			Year Ended June 30,		
	2019	2018	Change	2019	2018	Change
Reported Operating (Loss) Income	\$ (2,731.7)	\$ (72.1)	NM	\$ (3,471.5)	\$ 153.3	NM
<i>% of Net revenues</i>	<i>NM</i>	<i>(3.1%)</i>		<i>(40.1%)</i>	<i>1.6%</i>	
Asset impairment charges ^(a)	2,874.2	—	N/A	3,851.9	—	N/A
Amortization expense ^(b)	85.8	92.2	(7%)	353.5	352.8	—%
Restructuring and other business realignment costs ^(c)	28.8	174.3	(83%)	215.8	391.5	(45%)
Costs related to acquisition activities ^(d)	—	6.5	(100%)	—	76.1	(100%)
Loss (gain) on sale of brand assets ^(e)	—	28.6	(100%)	—	28.6	(100%)
Total adjustments to Reported Operating (Loss) Income	2,988.8	301.6	>100%	4,421.2	849.0	>100%
Adjusted Operating Income	\$ 257.1	\$ 229.5	12%	\$ 949.7	\$ 1,002.3	(5%)
<i>% of Net revenues</i>	<i>12.2%</i>	<i>10.0%</i>		<i>11.0%</i>	<i>10.7%</i>	

Prior periods have been restated in accordance with the adoption of ASU No. 2017-07 as the curtailment gains and pension settlements are a non-service component of the net periodic benefit cost and have therefore been retrospectively reported outside operating income. See "Reconciliation of Reported Net (Loss) Income to Adjusted Net Income" for the description of transactions that have been retrospectively reported outside operating income.

^(a) In the three months ended June 30, 2019, we incurred asset impairment charges of \$2,874.2 primarily due to \$2,760.4 related to goodwill and other intangible assets in the Consumer Beauty reporting unit, \$86.8 related to the philosophy trademark that is part of the Luxury reporting unit and \$27.0 related to the professional product line of the Wella trademark that is part of the Professional Beauty reporting unit. In the three months ended June 30, 2018 we did not incur any asset impairment charges.

In fiscal 2019, we incurred asset impairment charges of 3,851.9 primarily due to \$3,690.7 related to goodwill and other intangible assets in the Consumer Beauty reporting unit, \$109.6 related to the philosophy trademark that is part of the Luxury reporting unit, \$27.0 related to the professional product line of the Wella trademark that is part of the Professional Beauty reporting unit, \$12.6 charge in the Luxury reporting unit during fiscal 2019 related to an acquired trademark associated with a terminated pre-existing license as a result of the acquisition and \$12.0 related to a Corporate investment. In fiscal 2018 we did not incur any asset impairment charges.

^(b) In the three months ended June 30, 2019, amortization expense decreased to \$85.8 from \$92.2 in the three months ended June 30, 2018. In the three months ended June 30, 2019, amortization expense of \$36.1, \$32.0 and \$17.7 was reported in the Luxury, Consumer Beauty and Professional Beauty segments, respectively. In the three months ended June 30, 2018, amortization expense of \$30.6, \$40.1, and \$21.5 was reported in the Luxury, Consumer Beauty, and Professional Beauty segments, respectively.

In fiscal 2019, amortization expense increased to \$353.5 from \$352.8 in fiscal 2018. In fiscal 2019, amortization expense of \$155.3, \$127.8, and \$70.4 were reported in the Luxury, Consumer Beauty, and Professional Beauty segments, respectively. In fiscal 2018, amortization expense of \$145.1, \$132.2, and \$75.5 were reported in the Luxury, Consumer Beauty, and Professional Beauty segments, respectively.

^(c) In the three months ended June 30, 2019, we incurred restructuring and other business structure realignment costs of \$28.8. We incurred restructuring costs of \$0.5 primarily related to the 2018 Restructuring Actions, included in the Consolidated Statements of Operations. We incurred business structure realignment costs of \$28.3 primarily related to Global Integration Activities and our Turnaround Plan. Of this amount, \$30.9 is included in selling, general and administrative expenses and \$(2.6) is included in cost of sales. In the three months ended June 30, 2018, we incurred restructuring and other business structure realignment costs of \$174.3 primarily related to the Global Integration Activities and 2018 Restructuring Actions, included in the Consolidated Statements of Operations. We incurred restructuring costs of \$97.6 primarily related to the Global Integration Activities and 2018 Restructuring Actions, included in the Consolidated Statements of Operations. We incurred business structure realignment costs of \$76.7 primarily related to our Global Integration Activities. Of this amount, \$62.8 is included in selling, general and administrative expenses and \$13.9 is included in cost of sales.

In fiscal 2019, we incurred restructuring and other business structure realignment costs of \$215.8. We incurred restructuring costs of \$44.2 primarily related to the Global Integration Activities and 2018 Restructuring Actions, included in the Consolidated Statements of Operations. We incurred business structure realignment costs of \$171.6 primarily related to our Global Integration Activities and Turnaround Plan. Of this amount \$162.2 is included in selling, general and administrative expenses, \$9.4 is included in cost of sales. In fiscal 2018, we incurred restructuring and other business structure realignment costs of \$391.5. We incurred restructuring costs of \$173.2 primarily related to the Global Integration Activities and 2018 Restructuring Actions, included in the Consolidated Statements of Operations. We incurred business structure realignment costs of \$218.3 primarily related to our Global Integration Activities. Of this amount \$167.2 is included in selling, general and administrative expenses, \$51.1 is included in cost of sales.

^(d) In the three months ended June 30, 2019, we did not incur costs related to acquisition activities. In the three months ended June 30, 2018, we incurred \$6.5 of costs related to acquisition activities. We recognized acquisition-related costs of \$0.5 in the Consolidated Statements of Operations, primarily in connection with current year acquisitions. These costs may include finder's fees, legal, accounting, valuation, and other professional or consulting fees, and other internal costs which may include compensation related expenses for dedicated internal resources. We also incurred \$6.0 in costs of sales primarily reflecting the destruction of excess acquired inventory in connection with the acquisition of the Burberry Beauty Business, in the Consolidated Statements of Operations.

In fiscal 2019, we did not incur costs related to acquisition activities. In fiscal 2018, we incurred \$76.1 of costs related to acquisition activities. We recognized Acquisition-related costs of \$64.2, included in the Consolidated Statements of Operations, primarily in connection with the acquisitions of the P&G Beauty Business, the Burberry Beauty Business, ghd and Younique. These costs may include finder's fees, legal, accounting, valuation, and other professional or consulting fees, and other internal costs which may include compensation related expenses for dedicated internal resources. We also incurred \$7.1 of cost related to acquired inventory step-up amortization in connection with the acquisitions of Younique and the Burberry Beauty Business, as well as \$4.8 in excess inventory-related costs associated with the Burberry Beauty Business acquisition, included in Cost of sales in the Consolidated Statements of Operations.

^(e) In fiscal 2018, we sold certain assets relating to two of our fragrance brands and recorded a loss of \$28.6 which has been reflected in Loss (Gain) on sale of brand assets in the Consolidated Statements of Operations.

RECONCILIATION OF REPORTED (LOSS) INCOME BEFORE INCOME TAXES AND EFFECTIVE TAX RATES TO ADJUSTED INCOME BEFORE INCOME TAXES AND ADJUSTED EFFECTIVE TAX RATES

(in millions)	Three Months Ended June 30, 2019			Three Months Ended June 30, 2018		
	(Loss) income before income	Provision for income taxes	Effective tax rate	(Loss) income before income	(Benefit) provision for taxes	Effective tax rate
Reported loss before income taxes	\$ (2,808.9)	\$ (9.4)	0.3%	\$ (166.1)	\$ 4.1	(2.5)%
Adjustments to Reported Operating (Loss) (a)(b)	2,988.8	58.9		301.6	27.4	
Other adjustments (b) (c)	(1.7)	1.5		23.0	6.9	
Adjusted income before income taxes	\$ 178.2	\$ 51.0	28.6%	\$ 158.5	\$ 38.4	24.2%

^(a) See a description on adjustments under "Reconciliation of Reported Operating (Loss) Income to Adjusted Operating Income".

^(b) The tax effects of each of the items included in adjusted income are calculated in a manner that results in a corresponding income tax expense/provision for adjusted income. In preparing the calculation, each adjustment to reported income is first analyzed to determine if the adjustment has an income tax consequence. The provision for taxes is then calculated based on the jurisdiction in which the adjusted items are incurred, multiplied by the respective statutory rates and offset by the increase or reversal of any valuation allowances commensurate with the non-GAAP measure of profitability.

^(c) See "Reconciliation of Reported Net (Loss) Income to Adjusted Net Income."

The adjusted effective tax rate was 28.6% for the three months ended June 30, 2019 compared to 24.2% for the three months ended June 30, 2018. The difference was primarily due to the jurisdictional mix of income.

(in millions)	Year Ended June 30, 2019			Year Ended June 30, 2018		
	(Loss)/ income before income	(Benefit) provision for income	Effective tax rate	(Loss)/ income before income	(Benefit) provision for income	Effective tax rate
Reported (loss) income before income taxes	\$ (3,778.1)	\$ (8.5)	0.2%	\$ (152.5)	\$ (24.7)	16.2%
Adjustments to reported operating income (loss) (a) (b)	4,421.2	143.4		849.0	156.0	
Other adjustments (b) (c)	11.0	2.3		23.0	6.9	
Adjusted income before income taxes	\$ 654.1	\$ 137.2	21.0%	\$ 719.5	\$ 138.2	19.2%

^(a) See a description on adjustments under "Reconciliation of Reported Operating (Loss) Income to Adjusted Operating Income".

^(b) The tax effects of each of the items included in adjusted income are calculated in a manner that results in a corresponding income tax expense/provision for adjusted income. In preparing the calculation, each adjustment to reported income is first analyzed to determine if the adjustment has an income tax consequence. The provision for taxes is then calculated based on the jurisdiction in which the adjusted items are incurred, multiplied by the respective statutory rates and offset by the increase or reversal of any valuation allowances commensurate with the non-GAAP measure of profitability.

^(c) See "Reconciliation of Reported Net (Loss) Income to Adjusted Net Income."

The adjusted effective tax rate was 21.0% compared to 19.2% in the prior-year period. The difference was primarily due to the resolution of a foreign uncertain tax position of approximately \$43.0 in the prior period.

RECONCILIATION OF REPORTED NET (LOSS) INCOME TO ADJUSTED NET INCOME

(in millions)	Three Months Ended June 30,			Year Ended June 30,		
	2019	2018	Change	2019	2018	Change
Reported Net (Loss) Income Attributable to Coty Inc.	\$(2,799.4)	\$ (181.3)	NM	\$(3,784.2)	\$ (168.8)	NM
% of Net revenues	NM	(7.9%)		(43.8%)	(1.8%)	
Adjustments to Reported Operating (Loss) Income ^(a)	2,988.8	301.6	>100%	4,421.2	849.0	>100%
Adjustments to other (income) expense ^(b)	(1.7)	13.7	NM	11.0	13.7	(20%)
Loss on early extinguishment of debt ^(c)	—	10.7	(100%)	—	10.7	(100%)
Adjustments to interest (income) expense ^(d)	—	(1.4)	100%	—	(1.4)	100%
Adjustments to noncontrolling interest expense ^(e)	(3.7)	(2.4)	(54%)	(14.7)	(24.0)	39%
Change in tax provision due to adjustments to Reported Net Income (Loss) Attributable to Coty Inc.	(60.4)	(34.3)	(76%)	(145.7)	(162.9)	11%
Adjusted Net Income Attributable to Coty Inc.	\$ 123.6	\$ 106.6	16%	\$ 487.6	\$ 516.3	(6%)
% of Net revenues	5.8%	4.6%		5.6%	5.5%	

Per Share Data

Adjusted weighted-average common shares

Basic	751.6	750.6	751.2	749.7
Diluted	758.1	753.1	754.3	753.1

Adjusted Net Income Attributable to Coty Inc. per Common Share

Basic	\$ 0.16	\$ 0.14	\$ 0.65	\$ 0.69
Diluted	\$ 0.16	\$ 0.14	\$ 0.65	\$ 0.69

Prior periods have been restated in accordance with the adoption of ASU No. 2017-07. See below for the description of transactions that have been retrospectively reported outside operating income.

^(a) See a description of adjustments under "Reconciliation of Reported Operating (Loss) Income to Adjusted Operating Income".

^(b) In fiscal 2019 the Company incurred \$16.1 of legal and advisory services rendered in connection with the evaluation of the tender offer initiated by certain of our shareholders, which was partially offset by \$5.1 of pension curtailment gains as a result of the Global Integration Activities. In the three months ended June 30, 2019, the Company incurred \$3.4 of legal and advisory services rendered in connection with the evaluation of the tender offer initiated by certain of our shareholders, which was more than offset by the \$5.1 of pension curtailment gains discussed above. In fiscal 2018, we incurred \$24.1 in third-party debt issuance costs incurred in connection with the refinancing of the Coty Credit Agreement and Galleria Credit Agreement partially offset by \$10.4 of pension curtailment gains as a result of the Global Integration Activities. In accordance with the adoption of ASU No. 2017-07, the curtailment gains and pension settlements are a non-service component of the net periodic benefit cost and have therefore been retrospectively reported outside operating income

^(c) In fiscal 2018, the amount represents the write-off of debt discount and deferred financing costs in connection with the refinancing of the Coty Credit Agreement and Galleria Credit Agreement, included in Loss on early extinguishment of debt in the Consolidated Statements of Operations.

^(d) The amount in fiscal 2018 primarily represents one-time gains of \$1.4 on short-term forward contracts to exchange Euros for U.S. dollars to repay U.S. Dollar debt balances outstanding under the Coty Credit Agreement and Galleria Credit Agreement, in connection with the refinancing of those respective agreements in April 2018, included in Interest expense, net in the Consolidated Statements of Operations.

^(e) The amounts represent the after-tax impact of the non-GAAP adjustments included in Net income attributable to noncontrolling interest based on the relevant noncontrolling interest percentage in the Consolidated Statements of Operations.

RECONCILIATION OF NET CASH PROVIDED BY OPERATING ACTIVITIES TO FREE CASH FLOW

(in millions)	Year Ended June 30,		
	2019	2018	2017
Net cash provided by operating activities	\$ 639.6	\$ 413.7	\$ 757.5
Capital expenditures	(426.6)	(446.4)	(432.3)
Free cash flow	\$ 213.0	\$ (32.7)	\$ 325.2

RECONCILIATION OF TOTAL DEBT TO NET DEBT

(in millions)	Year Ended June 30,	
	2019	
Total debt	\$	7,745.8
Cash and cash equivalents		340.4
Net debt	\$	7,405.4

RECONCILIATION OF ADJUSTED OPERATING INCOME TO ADJUSTED EBITDA

(in millions)	Year Ended June 30,	
	2019	
Adjusted operating income ^(a)	\$	949.7
Depreciation ^(b)		378.9
Pension Adjustment ^(c)		(0.1)
Adjusted EBITDA	\$	1,328.5

^a For a reconciliation of adjusted operating income to operating income for the twelve months ended June 30, 2019, see the tables entitled "Reconciliation of Reported Operating Income to Adjusted Operating Income" and "Reconciliation of Reported Operating Income to Adjusted Operating Income by Segment" for the twelve months ended June 30, 2019.

^b The depreciation adjustment for the twelve months ended June 30, 2019 represents depreciation expense for the twelve months ended June 30, 2019 as adjusted by \$3.5 for accelerated depreciation.

^c The pension expense adjustment for the twelve months ended June 30, 2019 represents the adjusted non-service cost components of net periodic pension cost for the fiscal year.

NET DEBT/ADJUSTED EBITDA

	Year Ended June 30,	
	2019	
Net Debt/Adjusted EBITDA		5.57

NET REVENUES AND ADJUSTED OPERATING INCOME BY SEGMENT

Three Months Ended June 30,

(in millions)	Net Revenues		Change		Reported Operating Income (Loss)		Adjusted Operating Income (Loss)	
	2019	2018	Reported Basis	Constant Currency	2019	Change	2019	Change
Luxury	\$ 754.7	\$ 742.4	2%	5%	\$ (17.2)	NM	\$ 106.6	36 %
Consumer Beauty	902.4	1,064.4	(15%)	(12%)	(2,697.3)	NM	94.3	1 %
Professional	458.3	492.6	(7%)	(3%)	12.6	(65)%	57.2	(1)%
Corporate	—	—	N/A	N/A	(29.8)	86 %	(1.0)	NM
Total	\$ 2,115.4	\$ 2,299.4	(8%)	(4%)	\$ (2,731.7)	NM	\$ 257.1	12 %

Year Ended June 30,

(in millions)	Net Revenues		Change		Reported Operating Income (Loss)		Adjusted Operating Income (Loss)	
	2019	2018	Reported Basis	Constant Currency	2019	Change	2019	Change
Luxury	\$ 3,294.3	\$ 3,210.5	3%	6%	\$ 232.8	(6)%	\$ 511.2	30%
Consumer Beauty	3,539.3	4,268.1	(17%)	(13%)	(3,598.7)	NM	219.0	(47%)
Professional	1,814.9	1,919.4	(5%)	(2%)	122.1	2 %	219.4	13%
Corporate	—	—	—%	—%	(227.7)	54 %	0.1	(96%)
Total	\$ 8,648.5	\$ 9,398.0	(8%)	(4%)	\$ (3,471.5)	NM	\$ 949.7	(5%)

NET REVENUES BY GEOGRAPHIC REGION

Three Months Ended June 30,

(in millions)	Net Revenues		Change	
	2019	2018	Reported Basis	Constant Currency
North America	\$ 657.7	\$ 760.8	(14%)	(14%)
Europe	866.1	959.1	(10%)	(4%)
ALMEA	591.6	579.5	2%	8%
Total	\$ 2,115.4	\$ 2,299.4	(8%)	(4%)

Year Ended June 30,

(in millions)	Net Revenues		Change	
	2019	2018	Reported Basis	Constant Currency
North America	\$ 2,656.5	\$ 2,966.0	(10%)	(10%)
Europe	3,777.8	4,201.6	(10%)	(6%)
ALMEA	2,214.2	2,230.4	(1%)	6%
Total	\$ 8,648.5	\$ 9,398.0	(8%)	(4%)

RECONCILIATION OF REPORTED OPERATING INCOME TO ADJUSTED OPERATING INCOME BY SEGMENT

(in millions)	Three Months Ended June 30, 2019				
	Reported (GAAP)	Adjustments ^(a)	Adjusted (Non-GAAP)	Foreign Currency Translation	Adjusted Results at Constant Currency
OPERATING (LOSS) INCOME					
Luxury	\$ (17.2)	\$ (123.8)	\$ 106.6	\$ 3.5	\$ 110.1
Consumer Beauty	(2,697.3)	(2,791.6)	94.3	5.5	99.8
Professional	12.6	(44.6)	57.2	2.3	59.5
Corporate	(29.8)	(28.8)	(1.0)	0.1	(0.9)
Total	\$ (2,731.7)	\$ (2,988.8)	\$ 257.1	\$ 11.4	\$ 268.5
OPERATING MARGIN					
Luxury	(2.3%)		14.1%		14.1%
Consumer Beauty	NM		10.4%		10.6%
Professional	2.7%		12.5%		12.5%
Corporate	N/A		N/A		N/A
Total	NM		12.2%		12.2%

(in millions)	Three Months Ended June 30, 2018		
	Reported (GAAP)	Adjustments ^(a)	Adjusted (Non-GAAP)
OPERATING (LOSS) INCOME			
Luxury	\$ 47.5	\$ (30.6)	\$ 78.1
Consumer Beauty	53.5	(40.1)	93.6
Professional	36.2	(21.5)	57.7
Corporate	(209.3)	(209.4)	0.1
Total	\$ (72.1)	\$ (301.6)	\$ 229.5
OPERATING MARGIN			
Luxury	6.4%		10.5%
Consumer Beauty	5.0%		8.8%
Professional	7.3%		11.7%
Corporate	N/A		N/A
Total	(3.1%)		10.0%

Prior periods have been restated in accordance with the adoption of ASU No. 2017-07. See "Reconciliation of Reported Net (Loss) Income to Adjusted Net Income" for the description of transactions that have been retrospectively reported outside operating income.

^(a) See "Reconciliation of Reported Operating Income to Adjusted Operated (Loss) Income" for a detailed description of adjusted items.

Year Ended June 30, 2019

(in millions)	Reported (GAAP)	Adjustments ^(a)	Adjusted (Non-GAAP)	Foreign Currency Translation	Adjusted Results at Constant Currency
OPERATING (LOSS) INCOME					
Luxury	\$ 232.8	\$ (278.4)	\$ 511.2	\$ 15.6	\$ 526.8
Consumer Beauty	(3,598.7)	(3,817.7)	219.0	16.8	235.8
Professional	122.1	(97.3)	219.4	9.9	229.3
Corporate	(227.7)	(227.8)	0.1	0.3	0.4
Total	\$ (3,471.5)	\$ (4,421.2)	\$ 949.7	\$ 42.6	\$ 992.3
OPERATING MARGIN					
Luxury	7.1%		15.5%		15.5%
Consumer Beauty	NM		6.2%		6.4%
Professional	6.7%		12.1%		12.2%
Corporate	N/A		N/A		N/A
Total	(40.1%)		11.0%		11.0%

Year Ended June 30, 2018

(in millions)	Reported (GAAP)	Adjustments ^(a)	Adjusted (Non-GAAP)
OPERATING INCOME (LOSS)			
Luxury	\$ 248.7	\$ (145.1)	\$ 393.8
Consumer Beauty	278.9	(132.2)	411.1
Professional	119.4	(75.5)	194.9
Corporate	(493.7)	(496.2)	2.5
Total	\$ 153.3	\$ (849.0)	\$ 1,002.3
OPERATING MARGIN			
Luxury	7.7%		12.3%
Consumer Beauty	6.5%		9.6%
Professional	6.2%		10.2%
Corporate	N/A		N/A
Total	1.6%		10.7%

Prior periods have been restated in accordance with the adoption of ASU No. 2017-07. See "Reconciliation of Reported Net (Loss) Income to Adjusted Net Income" for the description of transactions that have been retrospectively reported outside operating income.

^(a) See "Reconciliation of Reported Operating Income (Loss) to Adjusted Operating Income" for a detailed description of adjusted items.

RECONCILIATION OF REPORTED NET REVENUES INCOME TO LIKE-FOR-LIKE NET REVENUES

Three Months Ended June 30, 2019 vs. Three Months Ended June 30, 2018 Net Revenue Change

Net Revenues Change YoY	Reported Basis	Constant Currency	Impact from Divestitures ¹	Organic (LFL)
Luxury	2 %	5 %	(1)%	6 %
Consumer Beauty	(15)%	(12)%	— %	(12)%
Professional Beauty	(7)%	(3)%	— %	(3)%
Total Company	(8)%	(4)%	— %	(4)%

¹ Divestitures reflect the decreased net revenues from the divestiture of Cerruti in the fourth quarter of fiscal 2018.

Year Ended June 30, 2019 vs. Year Ended June 30, 2018 Net Revenue Change				
	of which			
Net Revenues Change YoY	Reported Basis	Constant Currency	Impact from Acquisitions and Divestitures ¹	Organic (LFL)
Luxury	3 %	6 %	1 %	5 %
Consumer Beauty	(17)%	(13)%	(2)%	(11)%
Professional Beauty	(5)%	(2)%	— %	(2)%
Total Company	(8)%	(4)%	— %	(4)%

¹ Acquisitions reflect the net revenue contribution in the current period from the acquisition of Burberry net of the decreased net revenues from the termination of Guess and the divestitures of Playboy and Cerruti in fiscal 2018, in each case for the periods of non-comparability.

COTY INC. & SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

(in millions)	June 30,	
	2019	2018
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 340.4	\$ 331.6
Restricted cash	40.0	30.6
Trade receivables	1,161.2	1,536.0
Inventories	1,153.3	1,148.9
Prepaid expenses and other current assets	577.8	603.9
Total current assets	3,272.7	3,651.0
Property and equipment, net	1,600.6	1,680.8
Goodwill	5,073.8	8,607.1
Other intangible assets, net	7,422.3	8,284.4
Other noncurrent assets	296.0	406.9
TOTAL ASSETS	\$ 17,665.4	\$ 22,630.2
LIABILITIES AND EQUITY		
Current liabilities:		
Accounts payable	\$ 1,732.7	\$ 1,928.6
Short-term debt and current portion of long-term debt	193.8	218.9
Other current liabilities	1,550.6	1,896.5
Total current liabilities	3,477.1	4,044.0
Long-term debt, net	7,469.9	7,305.4
Other noncurrent liabilities	1,673.2	1,764.3
Total liabilities	12,620.2	13,113.7
REDEEMABLE NONCONTROLLING INTERESTS	451.8	661.3
Total Coty Inc. stockholders' equity	4,586.9	8,849.7
Noncontrolling interests	6.5	5.5
Total equity	4,593.4	8,855.2
TOTAL LIABILITIES, REDEEMABLE NONCONTROLLING INTERESTS AND EQUITY	\$ 17,665.4	\$ 22,630.2

COTY INC. & SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended June 30,		
	2019	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net loss	\$ (3,769.6)	\$ (127.8)	\$ (398.5)
Adjustments to reconcile net loss to net cash provided by operating activities:			
Depreciation and amortization	736.0	737.0	555.1
Deferred income taxes	(175.7)	(101.7)	(390.0)
Share-based compensation	14.8	30.6	24.6
Other	3,963.9	94.4	99.8
Change in operating assets and liabilities, net of effects from purchase of acquired companies:			
Trade receivables	344.9	(79.6)	(279.8)
Inventories	(21.9)	(60.0)	162.3
Accounts payable	(127.3)	159.5	540.9
Other	(325.5)	(238.7)	443.1
Net cash provided by operating activities	639.6	413.7	757.5
CASH FLOWS FROM INVESTING ACTIVITIES:			
Capital expenditures	(426.6)	(446.4)	(432.3)
Payments for business combinations, net of cash acquired	(40.8)	(278.0)	(742.6)
Other investing activities	13.4	36.8	11.3
Net cash provided by investing activities	(454.0)	(687.6)	(1,163.6)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds (repayments) of debt, net	243.1	537.9	1,059.0
Dividend payments	(346.2)	(375.8)	(372.6)
Other financing activities	(57.2)	(92.8)	(91.2)
Net cash provided by financing activities	(160.3)	69.3	595.2
EFFECT OF EXCHANGE RATES ON CASH, CASH EQUIVALENTS AND RESTRICTED CASH	(7.1)	(3.9)	9.2
NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH	18.2	(208.5)	198.3
CASH, CASH EQUIVALENTS AND RESTRICTED CASH—Beginning of period	362.2	570.7	372.4
CASH, CASH EQUIVALENTS AND RESTRICTED CASH—End of period	380.4	362.2	570.7